

## Events

### Structuring the Deal: Financial Terms & Negotiation Tactics

#### Related Attorneys

Frank C. Zonars

#### Related Services

Business Organizational Matters,  
Including Entity Selection and  
Capital Structure

Corporate and Business  
Organizations

Mergers and Acquisitions

#### Related Industries

Private Equity

#### SPEAKING ENGAGEMENT | 9.19.2024

Frank Zonars, a partner in the Columbus office, will co-moderate a panel at the Columbus Dealmakers Conference on September 19. The panel is titled "Structuring the Deal: Financial Terms & Negotiation Tactics" and they will discuss the art of structuring and negotiating financial terms in M&A deals.

The panel includes the VP of a prominent investment company, the VP of a successful truck rental company, and a bank market executive. They will provide insights on optimizing deal structures, navigating complex financial arrangements and ensuring fair valuation.

To learn more about the conference or register, [click here](#).