

Events

Structuring the Deal: Financial Terms & Negotiation Tactics

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Frank C. Zonars

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SPEAKING ENGAGEMENT | 9.19.2024

Frank Zonars, a partner in the Columbus office, will co-moderate a panel at the Columbus Dealmakers Conference on September 19. The panel is titled "Structuring the Deal: Financial Terms & Negotiation Tactics" and they will discuss the art of structuring and negotiating financial terms in M&A deals.

The panel includes the VP of a prominent investment company, the VP of a successful truck rental company, and a bank market executive. They will provide insights on optimizing deal structures, navigating complex financial arrangements and ensuring fair valuation.

To learn more about the conference or register, [click here](#).