

Treier Co-Authors Book on Mergers and Acquisitions

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J. Bret Treier, a partner in the Vorys Akron office and member of the corporate group, co-authored a book titled *Mergers and Acquisitions for Distributors: Expert Advice for Buyers and Sellers* for the National Association of Wholesaler-Distributors. The book outlines the recent trends of M&A in the wholesale distribution industry. It also highlights the importance of getting professional guidance, selecting the best people to assist with M&A, and bringing advisers into the buying or selling process as early as possible.

According to the National Association of Wholesaler-Distributors:

"This book draws on the expertise of three deal professionals, each of whom has extensive experience with distribution transactions. The unique perspectives of a private equity investor, an attorney, and a certified public accountant enrich this text with information the reader might not be able to find anywhere else."

To learn more about the book or to purchase a copy, visit the National Association of Wholesaler-Distributors [website](#).