

## Ziance Elected as President of NAIOP of Ohio

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Vorys, Sater, Seymour and Pease LLP is pleased to announce that Scott Ziance, a partner in the firm's Columbus office and leader of the firm's multi-disciplinary economic development incentives team, has been elected as the president of NAIOP of Ohio. Ziance, who is currently the group's vice president, will serve in the role for a two-year term.

NAIOP is the leading commercial real estate development trade association for developers and owners of and investors in office, industrial, retail and mixed-use real estate. NAIOP comprises more than 18,000 members throughout North America. It provides strong advocacy, education and business opportunities to its members. NAIOP of Ohio is composed of the four chapters of NAIOP within Ohio – NAIOP Northern Ohio, NAIOP Central Ohio, NAIOP Cincinnati/Northern Kentucky, and NAIOP Dayton Area.

Ziance focuses his practice on utilizing economic development incentives, public-private partnerships, and special economic development entities to assist developers, operating businesses, and political subdivisions in developing and redeveloping property and creating jobs and economic growth throughout the United States. A Harvard Law School and Bowling Green State University graduate, he is recognized as a national leader in the economic development incentives practice. He represents a number of large operating businesses and real estate developers on tax incentives transactions throughout the United States. He also has drafted or assisted in the drafting of 18 statutory amendments related to economic development incentives, and he has served as incentives counsel in connection with three of the largest five incentives projects in the history of the Ohio Department of Development.

**About Vorys:** Vorys was established in 1909 and has grown to be one of the largest Ohio-based law firms with nearly 375 attorneys in seven offices in Columbus, Cincinnati, Cleveland and Akron, Ohio; Washington, D.C.; Houston, Texas; and Pittsburgh, Pennsylvania. Vorys currently ranks as one of the 200 largest law firms in the United States according to *American Lawyer* magazine.