Our attorneys have spoken at various industry events or been recognized as leaders in their fields over the last year or so, as follows:

<u>2023</u>

Chris Konzelmann - IAAI - New Jersey Chapter - Legal Considerations

Rob Caplan - NASP Spring Conference - selected as Co-Chair

Gus Sara – NASP Spring Conference (speaker) – Keeping the Lights On: A Primer for Handling Cases Against Utilities from Notice to Recovery

Rob Caplan – NASP Spring Conference (panel speaker) – Leadership Panel Discussion

Chris Konzelmann – NASP Spring Conference (speaker – Parts 1 and 2) – Understanding Fire Through a Live Burn

Matt Ferrie – NASP Spring Conference (speaker) – Impressions on the Progression of Fire Suppression

Lian Skaf - NASP Spring Conference (speaker) – Keeping the Lights On: A Primer for Handling Cases Against Utilities from Notice to Recovery

Brett Tishler – NASP Spring Conference (speaker) - O...SH*%! Don't Be Fooled: OSHA Has Little To Do With Preventing Your Recovery in a Third-Party Product Liability Claim

Lian Skaf – NASP (webinar) – Master of Ceremonies: The Art of Running the Show at a Joint Inspection

Chris Konzelmann - Connecticut Fire Academy (speaker) - Litigating Fire Losses

Mike Ciamaichelo – NASP (webinar) – Don't Get Burned Online: Subrogation vs. Amazon & Other Online Retailers

Gus Sara – CLM Annual Conference (speaker) – First Line Offense: Spoliation and How Property Adjusters Can Help Preserve Subrogation Claims

Chris Konzelmann – Eastern Connecticut Fire School (speaker) – Fire Scene Preservation and Subrogation Potential

Brett Tishler – NASP Annual Conference (speaker) – Workers' Compensation Subrogation Jeopardy

Gus Sara – NASP (webinar) – Master of Ceremonies: The Art of Running the Show at a Joint Inspection

Matt Ferrie – NASP Annual Conference (speaker) – Adjuster Under Oath: Insights and Advise Regarding Adjuster Depositions

Chris Konzelmann – Burlington County Fire Academy (speaker – Attorney Instructor) – Expert Witness Courtroom Testimony

Rob Caplan - NASP Annual Conference (speaker) – Workers' Compensation Subrogation Jeopardy

Mike Ciamaichelo – Live Burn at Envista Forensic (speaker) – Battery Fires

Matt Ferrie – Presentation to Experts (speaker) – Checking All the Boxes – Subro Attorneys' Perspectives on Ideal Expert Support

Chris Konzelmann - IAAI (speaker - webinar) - A Plaintiff and Defense Perspective

Gus Sara - NASP Annual Conference (speaker) – Adjuster Under Oath: Insights and Advise Regarding Adjuster Depositions

Ben Staherski - Gallaher Bassett (panel speaker - webinar) - Food Recall Claims

Gus Sara – Insurance Client (speaker) – Subrogation Discussion Topics: Economic Loss Doctrine and AIA Contracts

Chris Konzelmann – White and Williams LLP Coverage College (speaker) – Litigating Liability Claims

Rob Caplan – NASP Annual Conference (speaker) – Don't Let Your Guard Down: Expert and Legal Perspectives on Failure to Properly Guard Product Cases

Chris Konzelmann – Lloyd's, London (speaker) – Recent Subrogation Trends in the United States

Gus Sara – Presentation to Experts (speaker) – Checking All the Boxes – Subro Attorneys' Perspectives on Ideal Expert Support

Matt Ferrie – Insurance Client (speaker) – Subrogation Discussion Topics: Economic Loss Doctrine and AIA Contracts

Chris Konzelmann – IAAI – Pennsylvania Chapter (speaker) – Expert Deposition and Trial Testimony

Chris Konzelmann - NASP (speaker - webinar) - Don't Get Burned Online

Chris Konzelmann – USFA, National Fire Academy (teacher/speaker) – Fire Investigation Case Preparation Course

<u>2024</u>

Gus Sara - NASP Spring Conference (speaker) – The Waiting is the Hardest Part: What to do While the Claim Adjustment is Pending

Brett Tishler – NASP Spring Conference (speaker) - Let's "Take 5" and Talk About a "PayDay": The Ethics Involved When Lien Waivers, Compromises, and Other Global Settlement Techniques Collide

Rob Caplan - NASP Spring Conference (speaker) - Let's "Take 5" and Talk About a "PayDay": The Ethics Involved When Lien Waivers, Compromises, and Other Global Settlement Techniques Collide

Lian Skaf – NASP Spring Conference (speaker) – The Waiting is the Hardest Part: What to do While the Claim Adjustment is Pending

Gus Sara – NASP (speaker – webinar) - Knowing Your Lane: Finding the Right Expert in a Rapidly Advancing World

Chris Konzelmann – IAAI (New York chapter) (speaker) – Investigating and Litigating Fire Loss Claims – Avoiding Preventable Mistakes

Lian Skaf – NASP Annual Conference (speaker) – Recovery on the Rooftops: Nothing But (Mostly) Clear Skies

Chris Konzelmann – NASP Annual Conference (speaker) – Why Lithium-Ion Batteries Fail and Who Can You Sue

Matt Ferrie – NASP (speaker – webinar) – Knowing Your Lane: Finding the Right Expert in a Rapidly Advancing World

Gus Sara – NASP Annual Conference (speaker) – Opinions from Ashes, Theories from Dust – What a Subrogation Professional Needs to Know About Fire Investigation

Rob Caplan – NASP Annual Conference (panelist) – Back by Popular Demand! Workers' Compensation Subrogation Jeopardy! Laugh, Learn, and Gain the Adulation of Your Peers While Participating in this Panel-Based Session

Brian Tetro – NASP Annual Conference (speaker) – Recovery on the Rooftops: Nothing But (Mostly) Clear Skies

Chris Konzelmann – IAAI (New York chapter) (speaker) – Proving Liability When Litigating Fire Loss

Matt Ferrie – NEFCO's Institute of Fire Science (speaker) – How First Party Adjusters Are Critical to Subrogation Investigations

Gus Sara – NASP Annual Conference (speaker) – In the Hot Seat: How Not to Get Burned by Expert Depositions

Lian Skaf – NASP Annual Conference (speaker) – In the Hot Seat: How Not to Get Burned by Expert Depositions

Matt Ferrie – NASP Annual Conference (speaker) – Opinions from Ashes, Theories from Dust – What a Subrogation Professional Needs to Know About Fire Investigation

Brett Tishler – NASP Annual Conference (panelist and co-Track Leader for Subrogation Fundamentals) – Ten Best and Ten Worst States for Subrogating Workers' Compensation in 2024

Gus Sara – NEFCO's Institute of Fire Science (speaker) - How First Party Adjusters Are Critical to Subrogation Investigations

Chris Konzelmann – Envista Live Burn event (speaker) - Proving Liability When Litigating Fire Losses

<u>2025</u>

Gus Sara – NASP Spring Conference (panelist) – The Aftermath of Appraisals – How it Can Impact Subrogation

Chris Konzelmann – NASP Spring Conference (speaker) – Proving That Your Subrogation Target Breached an Accepted Standard of Care

Gus Sara – CLM Annual Conference (speaker) – Powered Up: Understanding How to Investigate and Litigate Lithium Battery Fires