

## America's Brick-and-Mortar Retail Stores – A Vanishing Act in an Online Shopping World

Philadelphia, PA  
11.2.17

Panelists from the banking, brokerage, developer and appraisal communities share their views and answer questions at "America's Brick-and-Mortar Retail Stores - A Vanishing Act in an Online Shopping World." The panel discussion covers how higher retail store closures nationally and in the Philadelphia region may impact:

- The development and repositioning of shopping centers and malls
- Credit availability, rates and security on the financing of retail properties
- Retail leasing rates, tenant improvement allowances and other leasing terms
- Retail property values, cap rates and availability

### Panelists

Steve Ostrow, White and Williams LLP  
Joe Pasquarella, Newmark Knight Frank  
Bob Steiner, Edgmont Property Group  
Maulin Vidwans, White and Williams LLP  
Judson Wambold, Tactix Real Estate Advisors, LLC

Thursday, November 2, 2017 | 8:00 AM - 10:00 AM  
White and Williams LLP  
1650 Market Street, Suite 1800  
Philadelphia, PA 19103

### KEY ATTORNEYS

Steven E. Ostrow

### PRACTICE AREAS

Commercial Finance  
Distressed Loan and Asset Sales  
Finance  
Financial Restructuring and Bankruptcy  
General Commercial Real Estate  
Leasing  
Loan Modifications, Restructurings,  
Foreclosures and Asset Recovery  
Real Estate  
Structured Finance Workouts and  
Dispositions

