

## Game of Rooms - Strategies for Conquering Your Next Mediation

NASP Webinar  
3.19.19

In modern civil litigation, mediations are becoming more and more popular with both clients and courts. Many jurisdictions even mandate that parties engage in some form of alternative dispute resolution. In property subrogation cases, where damages are often not the main point of contention, mediations can be especially successful. However, mediators and litigants often have their own preferences about how mediations should be handled. This presentation will provide a point/counterpoint overview of strategies regarding various aspects of mediation, including, among other topics, the selection of a mediator, mediation memos, opening statements, sharing expert reports, group sessions, and clients appearing by phone.

### Presenters:

- Matt Ferrie, Partner, White and Williams LLP
- Gus Sara, Associate, White and Williams LLP

### KEY ATTORNEYS

Matthew I. Ferrie

Gus Sara

### PRACTICE AREAS

Subrogation

