

## Heidi Sorvino Presents at IWIRC's 31st Annual Fall Conference

September 17-18, 2024  
(Seattle, WA)  
9.17.24

White and Williams New York Office Managing Partner and Chair of the Financial Restructuring and Bankruptcy Practice, Heidi Sorvino, presented at IWIRC's 31st Annual Fall Conference. Her panel, "Grab Your Umbrella, We're About to Make it Rain in Seattle" provided first-hand insights into how to build a book of business at all stages of your career. The panel also discussed cultural differences to be cognizant of when working with counsel or clients in various countries around the world to ensure you're always putting your best foot forward. They also explored how to embrace technology to assist you in your rainmaking activities and to take your business development to the next level.

For more information on this event, [click here](#).

### KEY ATTORNEYS

Heidi J. Sorvino

### PRACTICE AREAS

Financial Restructuring and Bankruptcy