

125<sup>th</sup>  
ANNIVERSARY

White and  
Williams LLP

## It's a Deal! A Workshop Designed to Sharpen Negotiation Strategies and Techniques

AIRROC Negotiation Workshop (New York, NY)  
6.2.15

Michael Olsan, Chair of the Commercial Litigation Department, presented at AIRROC's "It's a Deal! A Workshop Designed to Sharpen Negotiation Strategies and Techniques" in New York, NY where attendees learned negotiation strategies and techniques in a format designed to translate education into action for your real-world disputes.

### PRACTICE AREAS

Reinsurance

