

Vacation Ownership Financing 2.0: The Growing Years

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Maulin Vidwans, Partner in the Real Estate and Finance groups, moderates the panel "Vacation Ownership 2.0" at the annual conference of the American Resort Development Association.

On your mark, get set, GROW! The industry is again in growth mode and developers and operators are expanding. This informative session explores financing models for adding projects, acquiring inventory, expanding sales operations, and/or additional product offerings. Topics include construction and acquisition financing, warehouse lines, securitizations, managing multiple lenders and infrastructure/systems requirements.

- What factors to consider when determining financing needs for growth opportunities
- How to work with multiple lenders and credit lines
- Requirements for securitizations, warehouse lines and conduits
- The optimal infrastructure of systems required to manage more complex financing models

PRACTICE AREAS

Finance

Loan Modifications and Restructurings