



Michael Vardaro to Talk about Contracts: Relationships, Rights, and Risk Management at ASLA Annual Meeting

San Diego 11.15.2019

Event Sponsor: American Society of Landscape Architecture Annual Meeting

Michael Vardaro and fellow speakers: Elena Brescia-SCAPE; Gregg Garmisa-Studio Gang; and Stephen Whitehorn-Empowerment Whitehorn will provide an insider's guide to contracts.

The learning objectives for the session are:

- 1. Learn the importance of building solid client relations.
- 2. Identify issues that arise in contracts that affect your rights as a design professional.
- 3. Learn contractual language to protect yourself and your firm.
- 4. Learn strategies to help with negotiation, and recognize legal issues versus business issues.



For more information, visit ASLA's website https://www.aslaconference.com/

ATTORNEYS

Michael J. Vardaro

PRACTICE AREAS

Contract Negotiation & Preparation